

"RICHMOND'S OWN"

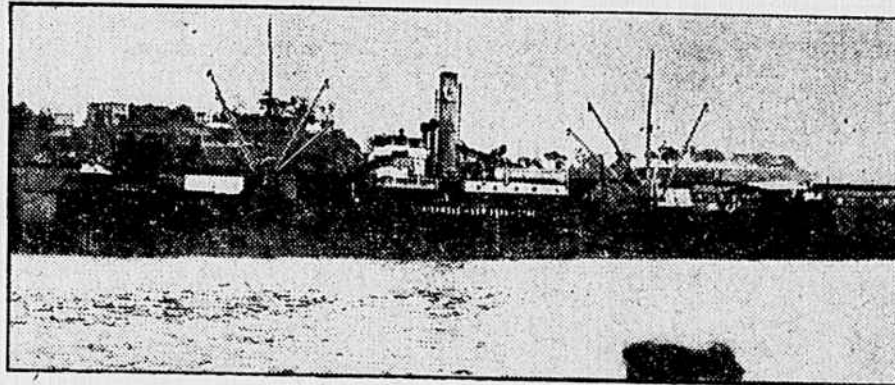
3,000 TON ALL-STEEL STEAMERS → 100 A-1

"LAKE ARTHUR"

"LAKE STIRLING"

LOWEST FREIGHT RATES INCLUDING MARINE INSURANCE

Service
Speed



Economy
Safety

Had it not been for "Richmond's Own" line, your ability to compete with New York, Philadelphia, Baltimore and numerous other points north for trade south of Richmond would be destroyed.

Had it not been for "Richmond's Own" line you would be now paying much higher rates between New York and Richmond on your manufactured goods.

Do you know that the difference between the all-rail and water rate at present on dry goods, clothing, shoes, hats, drugs, electrical goods and numerous other articles is 13½¢ per 100 lbs.?

Do you know that at this very moment the rail lines are undertaking to raise your rates on the above articles **LOOK AT THIS!** 17½¢ more, making the enormous difference 31¢ higher than the water rate?

	Classes					
	1	2	3	4	5	6
Richmond-New York S. S. Co. rates.....	70	60	55	44	34	30
(Present) All-rail rates	83½	70½	61½	52	39	34½
(Proposed) All-rail rates	101	87½	65½

KEEP YOUR WATER LINE RUNNING BY SHIPPING EVERY POUND BY IT AND SAFEGUARD AGAINST FURTHER ADVANCES IN RAIL RATES.

RICHMOND-NEW YORK STEAMSHIP COMPANY
RICHMOND, VIRGINIA.

WINSTON AND COMPANY *Engineers and Contractors*

Reservoirs and Water
Systems of All Kinds.
Railroad construction.
——Highways——

Winston and Company
RICHMOND, VA. NEW YORK